



**Hay Harbor Club | Fishers Island, New York  
General Manager**

**About the Club**

Hay Harbor Club, Inc. is a private, member-owned seasonal social club located on Fishers Island, New York, founded in 1909. The primary purpose of the Club is to establish and maintain social and recreational facilities and functions for the benefit of its members. The Club is governed by the Board of Directors and various committees that oversee and help support the many activities offered.

There is a nine-hole golf course, eleven tennis courts, a swimming pool, and a saltwater swimming "tank." The waterfront program includes sailing, windsurfing, kayaking, and paddle boarding. Dining accommodations include a deli, bar, and restaurant. Activities and meals are available to members and their guests from the end of June through Labor Day.

Hay Harbor Club is a seasonal operation open from late June to Labor Day. Total gross revenue is \$2.5 million of which \$385,000 is derived from food and beverage. The Club has 450 full-privileged members and approximately eighty seasonal staff and five full-time staff. Most of the staff are seasonal and housed on-premise and in rental properties on the Island. There are 34 staff rooms on-premise and 14 off-premises.

**About Fishers Island**

Fishers Island, officially a hamlet of the Town of Southold, Long Island, New York, is an island seven miles long and two miles wide lying three miles off the eastern Connecticut shore. It is serviced by ferries from New London, Connecticut, and also has an active small airport. There are also commuter/charter boat services available.

There is an excellent school for grades Pre-K through Twelve, which in addition to island students draws students from Connecticut. A full-time physician, active volunteer fire department, EMT crew, and an ambulance boat that runs to Lawrence and Memorial Hospital in New London, ensure efficient medical care.

The year-round population of Fishers is approximately 240 people which balloons to over 2,000 during the summer months.

**About the Position**

The General Manager is responsible for driving the entire operation in pursuit of excellence and an atmosphere of hospitality, friendliness, and goodwill at the Hay Harbor Club (HHC), consistent with the direction and policies established by the 14-member Board of Directors. The General Manager is a partner with the Board in achieving the HHC mission.

Reporting to the President, the General Manager is responsible for the leadership, management, and control of club operations to attain the agreed-upon levels of excellence and desired financial results. He or she is expected to coordinate and direct all management functions of the Club and work in concert with committee chairs to assist them with the development of policies, programs, and events.

The General Manager supervises the Assistant General Manager, Comptroller, Scheduling Director, Facilities Director, Restaurant Director, Director of Golf, Tennis Professional, Water Sports Director, Harbor Strippers Director, and the Golf Course Superintendent.

The General Manager must reside on Fishers Island during the active summer season, typically mid-June through Labor Day at minimum. During the remainder of the year, the General Manager must be available to be on Island as needed.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

**About the Ideal Candidate**

Candidates should have a minimum of six years of progressively more responsible private club management positions ideally leading up to a General Manager or Assistant General Manager position at a club with a similar scale, amenities, and culture as the Hay Harbor Club. Hospitality and operations experience and genuine enjoyment from working in an active family environment with children are very important.

Ideal candidates will have experience in leading the seasonal operations of a family-friendly club organization and its related activities, sporting amenities, and programs. Candidates should also be enthusiastic about running an island operation and comfortable in a remote environment.

A college degree is preferred, ideally with a specialization in business and/or hospitality management. Professional certifications: CCM, CCE, or similar professional development achievements are highly desired.

**Apply for This Position**

Interested candidates should complete the online candidate professional profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Dan Denehy or Carolyn Kepcher at 203.319.8228 or by email: [dan@denehyctp.com](mailto:dan@denehyctp.com) or [carolyn@denehyctp.com](mailto:carolyn@denehyctp.com).

**Connecticut**

**Jackson Hole**  
[www.denehyctp.com](http://www.denehyctp.com)

**California**