



**Job Title |** General Manager - Club Operations

**Salary Range |** \$100,000 - \$110,000 plus a potential operational bonus of \$0 - 20K based on property financial performance | Full health care benefits package | Vision | Dental | 401K | Paid sick leave

**Purpose:** We are here to positively impact others!

**Service Promise:** From our family to yours, we deliver exceptional experiences every step of the way.

Haverhill Country Club, located in the heart of Merrimack Valley in Massachusetts is searching for a great leader to take on the General Manager position.

Founded in 1925, Haverhill Golf and Country Club stands out as one of the most prestigious and beautiful golf courses in the Merrimack Valley. Its tree-lined fairways and sloping greens will challenge both the casual and competitive golfer alike. The newly renovated clubhouse offers panoramic views of the meticulously landscaped championship golf course. Haverhill is a special place where families, couples and individuals can enjoy premium recreation and social amenities including championship golf, Golf Pro Shop with the latest offerings in gear, JR. Olympic size pool, 19th Hole Restaurant and Lounge, outdoor dining on the Deck, and private rooms for parties and other events.

**Role:** The General Manager oversees and leads all day-to-day operations. The General Manager will work closely with marketing, agronomic, human resources and finance teams to ensure positive financial performance, positive culture in associates and members as well as delivering consistent positive member and guest experience. The General Manager will be responsible for overseeing and managing the day-to-day operations of Haverhill Country Club consistently with the UTP Core Values and established Objectives and Key Results. The General Manager will work closely with marketing, agronomic, human resources and finance teams to ensure positive financial performance, positive culture in associates and customers as well as delivering consistent positive member and guest experience. The General Manager must possess strong operational, financial, and analytical skills and will not be afraid to jump into the operations if or when needed.

**Qualifications:**

- Bachelor's degree (B. A.) from four-year college or university; or one to two years related experience and/or training; or equivalent combination of education and experience.
- Willingness and desire to create a team learning environment and to foster a positive, fulfilling work environment
- Demonstrated strengths in team-building and leadership skills
- Supervisory experience or demonstrated willingness, desire, and ability to supervise with an aptitude for coaching, mentoring, training, and developing teammate performance
- Demonstrated ability to lead and motivate teammates with confidence in work processes and goals
- Strong written, verbal, and interpersonal communications skills including the ability to listen attentively and to communicate information clearly and effectively
- Demonstrated interpersonal, collaborative, and relationship-building skills; ability to interact positively with teammates at various levels across the company and customers

- Demonstrated ability to work well with cross-functional groups
- Ability to work independently, prioritize workload and deliver quality results on time while working on multiple projects simultaneously.
- Must use R&I – Be resourceful and take initiative to accomplish tasks
- Must be able to generate and implement business plans and analyze income statements and balance sheets.
- Proficient in Microsoft Word, Excel, and Google Applications.

**Other:** Up to Par Management and Taylor Hospitality are Equal Employment Opportunity companies. We are proud to be an equal opportunity workplace and an affirmative action employer. We are committed to equal employment opportunity regardless of race, religion, sex, national origin, sexual orientation, age, citizenship, marital status, or disability.

**About the Company:** Up to Par Management | Taylor Hospitality is a leading club and hospitality management company specializing in golf, country club, and hospitality operations. Up to Par Management | Taylor Hospitality is a growth-oriented company providing opportunities for its partner clubs and associates. Up to Par Management | Taylor Hospitality exists to create success for its clubs and hotels through a philosophy of continuous improvement, operational excellence, and flawless execution achieved through a culture of financial discipline, safety, and community and environmental stewardship that develops and delivers innovative solutions for its customers while providing a dynamic and challenging environment for its associates.

Visit to apply online: <https://uptoparservicesllc.applytojob.com/apply/J6nlgXy5HI/General-Manager-Haverhill-Country-Club>

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