



**Redding Country Club – Redding, Connecticut  
General Manager**

**About the Club**

Redding Country Club, nestled in rural Redding, Connecticut about 60 miles from New York City, was founded in 1965 with a vision of a little club in the country and a place for families to proudly entertain their guests. The 46 founding members commissioned architects Ryder and Carlson, whose works included nearby Richter Park and Salem Golf Course, to fashion 9 holes with two tennis courts and a swimming pool on the current site of the Club. In short order, Redding Country Club developed a reputation for high caliber golf bolstered in 1973 when a precocious 13-year-old Bob Tway won the Men's Club Championship and 13 years later won the 1986 PGA Championship. In the 1970's, the Club hired Rees Jones to transform the original 9 holes into a unique and challenging 18-hole layout taking advantage of the beautiful hilltop views, natural streams and ponds. Today Redding Country Club hosts notable regional events, most recently as a qualifying site for the 2020 Westchester Open and a host to the WGA Open Qualifying Round.

In addition to great golf and a recently added short game area, the Club offers families many activities and amenities including four Har-Tru tennis courts, two paddle tennis courts, 25-yard, five lane competition pool with a separate zero-entry wading pool, children's playground and a Poolside Café with dining terrace. The 13,500 square foot Clubhouse allows for casual and fine dining with a newly built veranda and patio complete with outdoor bar. A full social calendar for members and their families and guests helps complete the picture of this upscale family club in the country.

The Club is open March through January annually with golf and tennis played weather permitting. The Clubhouse and athletic facilities are closed on Mondays. The pool and Poolside Café are open every day from Memorial Day through Labor Day. Gross revenue is \$3.6 million with Food & Beverage accounting for \$850k. There are 99 staff members at the height of season and a total of 220 memberships today.

**About the Position**

The General Manager is responsible for driving excellence and leading all operations of Redding Country Club consistent with the strategy and policies established by the Board of Directors as well as by the By-laws and Rules and Regulations of the Club. This includes working in conjunction with the Controller in the preparation and final draft of the annual operating and capital budgets, which will be subject to approval of the Finance Committee and Board.

Reporting to the President, the General Manager is responsible for the overall daily operations of the Club and partners with the Board regarding strategic planning. He or she is expected to coordinate and direct all management functions of the Club and work in concert with committee chairs to assist them with development of policies, programs, and events. The General Manager will consult with the President, the Board, and/or committee chairs as appropriate on matters of significance to the Club. He or she will be responsible for monitoring the quality of the Club's products and services with a focus on F&B to deliver maximum member and guest satisfaction, and will endeavor to ensure an atmosphere of hospitality, friendliness and goodwill. In addition, the General Manager will proactively drive the membership marketing and will develop good relations within the community and regionally. Lastly, the General Manager is responsible for managing the Club's financial results to achieve or exceed the annual operating and capital budgets.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits

**About the Ideal Candidate**

The ideal candidate will have a minimum of six years of progressively more responsible private club management positions leading up to a General Manager position at a club of similar scale, amenities and culture as Redding Country Club as well as a professional career "track record" of achievement and relative employment stability. He or she must have experience in leading the operations of a family friendly club and its related activities and sporting amenities. The ideal candidate will have strong financial understanding relative to club operations; experience in building and expertly managing budgets and expenses as resources for a successful long-term business plan.

In addition, he/she must have excellent knowledge of F&B operations with a track record in shaping and promoting excellent dining programming and events that reflects both traditional needs and current trends. The successful candidate will have a record of success in the development, training and positive motivation of accomplished, service-oriented staff. In addition, the ideal candidate will have experience and success in driving a membership marketing and development program.

<b>Connecticut Office:</b> 501 Kings Highway East, #300 Fairfield, CT 06825 203.319.8228	<b>Jackson Hole Office:</b> 3465 North Pines Way Wilson, WY 93014 307.690.7931	<b>Los Angeles Office:</b> 2355 Westwood Blvd, #274 Los Angeles, CA 90064 310.409.8957	<b>Palm Beach:</b> 340 Royal Poinciana Way, #524 Palm Beach, FL.33480 561.662.4379
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A college degree preferred, ideally with a specialization in business and/or hospitality management. Professional certifications CCM, CCE, or similar professional development achievements are highly desired.

**Apply for This Position**

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Dan Denehy or Karen Alexander at 203.319.8228 or by email [dan@denehyctp.com](mailto:dan@denehyctp.com) or [karen@denehyctp.com](mailto:karen@denehyctp.com)

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