



Cohasset Golf Club – Cohasset, Massachusetts

General Manager/COO

About the Club

Established in 1894, Cohasset Golf Club is one of the oldest private Clubs in America and celebrated its 125th Anniversary in 2019. The Club is set on 180 acres in a residential area of beautiful Cohasset, Massachusetts just ten minutes from serene beaches and views of the Atlantic. Located 20 miles south of Boston, the Club offers the 650 members a Donald Ross designed golf course, tennis and paddle tennis in a family-oriented member-owned private Club. Members and staff alike appreciate the warm and friendly “second home” atmosphere of the Club.

The Club regularly invests in its amenities and recently completed a stunning Clubhouse renovation to incorporate their beautiful views and added a wrap-around porch where members can view the first tee, the 18th green and the four tennis courts. They completed this while also retaining the tradition of the Club and paying homage to its history and those that were part of it. The clubhouse is operational March through December with dining options Tuesday through Sunday for both lunch and dinner.

About the Position

The General Manager/COO is responsible for driving excellence and leading all operations including the relationships between the Club and its Executive Committee, members, guests, employees, community, government and industry which is consistent with the policies established by the Executive Committee and the By-laws and Rules and Regulations. The General Manager/COO will develop operating policies and procedures and direct the work of all department managers while working in conjunction with the Controller in the development and implementation of the annual operating and capital budgets. The General Manager/COO will secure and protect the club’s assets including facilities and equipment as well as monitor the quality of all the Club’s products and services to ensure maximum member and guest satisfaction.

Reporting to the Executive Committee, the General Manager is responsible for the overall daily operations of the Club and partners with the Executive Committee regarding strategic planning. He or she is expected to coordinate and direct all management functions of the Club and work in concert with committee chairs to assist them with development of policies, programs, and events. He or she is responsible for managing the Club’s financial results to achieve or exceed the annual operating and capital budgets and will endeavor to ensure an atmosphere of hospitality, friendliness and goodwill.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

About the Ideal Candidate

The ideal candidate will have a minimum of eight years of progressively more responsible private club management positions leading up to a General Manager/COO of a well-regarded, private club ideally of similar scale, culture and amenities. He or she will have experience in leading a family friendly club with relevant activities. The selected candidate will have a strong track record in shaping and leading excellent food and beverage programming and member-focused service and has successfully implemented robust training programs in their past work that have resulted in consistent, professional service.

He or she will have experience developing and implementing a variety of creative programming concepts and events as well as a strong financial understanding with the ability to build and manage budgets effectively. The next General Manager/COO will have a record of success in the selection, development, training and positive motivation of an accomplished, service-oriented staff at a private club

A college graduate is preferred as is a Certified Club Manager certification.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Karen Alexander or Alison Savona at 203.319.8228 or by email at karen@denehyctp.com or alison@denehyctp.com.

Connecticut Office: 501 Kings Highway East, #300 Fairfield, CT 06825 203.319.8228	Jackson Hole Office: 3465 North Pines Way Wilson, WY 93014 307.690.7931	Los Angeles Office: 2355 Westwood Blvd, #274 Los Angeles, CA 90064 310.409.8957	Palm Beach: 340 Royal Poinciana Way, #524 Palm Beach, FL.33480 561.662.4379
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