



Wychmere Beach Club – Harwich Port, Massachusetts
General Manager – Beach Club Operations

About the Club

The Wychmere Beach Club (WBC) is a privately-owned Beach Club situated on 20 pristine acres along the Wychmere Harbor Channel and Nantucket Sound. Wychmere enjoys a long and storied 117-year history on Cape Cod. From 1892 to 1993, the property housed the historic Snow Inn. The newer building, now the Harbor House, for decades, was previously home to the legendary Thompson Clam Bar. In 2010 new owners purchased and renovated the entire property while retaining the elegance and class of its history. Luxury accommodations are available to the membership as well as outside guests in the former Snow Inn located on the property.

Amenities include private beach access, 9 Har-Tru and 2 hard surface Tennis Courts, three pools, competitive swim team, hot tub spa, fitness center, children's summer camp and an active social calendar. There are also several waterfront dining options including a pool side Tiki Bar.

Separate from the Club operations but located on the property are extensive wedding, special occasion, retreat, and private event facilities combining classic Americana style and understated luxury. Positioned directly on Wychmere Beach, this venue offers three function spaces: The Harbor Room (up to 300 guests); The Ocean Room (up to 170 guests); and Dune (up to 240 guests). There are also eight guest rooms and four spacious suites in the Wychmere House as well as the Wychmere Cottage which offers six bedrooms, a full kitchen, dining room, and a large living room.

The Wychmere Beach Club is operational from June through September. Gross revenue exceeds \$3.1 million with Food & Beverage accounting for approximately \$750,000. There are a total of 245 memberships today.

About the Position

The General Manager - Beach Club Operations (Club GM) will direct all day-to-day functions of Wychmere Beach Club, overseeing the operations of the restaurants and bars, member events and programming, and all recreation departments and their respective programming, with a focus on operational excellence, total member and guest satisfaction, and nurturing strong camaraderie between Club departments. The Club GM is expected to be a leader and mentor to the Club's entire staff (55 seasonal staff) and have overall responsibility and accountability for the recruiting, training, development, retention, and performance of staff. The Club GM will manage with the direction and policies established by the Managing Director and Ownership and will be responsible for administering the Club's policies, rules and regulations.

This individual is the face of the Club and one of their primary responsibilities will be to develop relationships with Membership, learn about their interests, and how they use the Club to both attract new members and ensure retention of existing membership. The General Manager will be accountable for increasing exposure and awareness of the Club, which will include lead generation and ensuring the Club maintains a fortified member waitlist.

Compensation: The Club will offer a competitive compensation plan, along with standard benefits.

About the Ideal Candidate

The ideal candidate will be a passionate hospitality leader ideally with private club leadership experience in an environment of similar scale, seasonality, and culture. Experienced candidates from luxury resorts and similar operations will be considered. He/she should have experience with the management of waterfront operations, with a keen understanding of how to gear up and scale back with seasonal operations. The next Club GM will have a record of success in the selection, development, training, and motivation of an accomplished, service-oriented staff in a high-end, seasonal environment as well as a professional career "track record" of growth.

The selected candidate will have strong Food and Beverage credentials, experience and knowledge, and a track record of developing and growing programs, including building revenues, controlling costs, and meeting budgeted goals and objectives. He/she should have demonstrable experience in understanding "hospitality," delivering superior service levels in a resort or private club environment. The next Club GM will be naturally outgoing, enthusiastic, motivated, and committed with excellent verbal and written communication skills and has a New School vs. Old School approach to club management, programming, leadership, and staff.

A four-year college degree is highly desirable, preferably with a specialization in hospitality management.

Apply for This Position

Interested candidates should complete the online candidate profile form and submit a compelling cover letter and resume for consideration to DENEHY Club Thinking Partners at <http://denehyctp.com/apply-for-a-position/>. If you have any questions or to recommend a candidate, please contact Karen Alexander at 203.319.8228 or by email at karen@denehyctp.com.