

Walpole Country Club – Walpole, MA
General Manager



About the Club

Walpole Country Club is one of the top private country clubs in the Greater Boston and Greater Providence area attracting new and retaining long term members by consistently providing high-quality golf, dining, and social experiences. Founded in 1927, it serves a very active and golf-oriented membership. The Club is set on 130 acres in Walpole, Massachusetts just 25 miles from Boston and Providence. The existing golf course was designed by Al Zikorus in 1974 on the former site of the Allen family farm. In 1994, the club retained architect Ron Forse to develop a golf course master plan. The Club has completed upgrades to the golf course irrigation system and bunkers over the last five years.

The golf course has developed a reputation for outstanding course conditions, and the club has hosted numerous MGA, WGAM and USGA championships over the years including the 2012 Massachusetts Open. WCC is a hidden gem in eastern Massachusetts and considered one of the best courses of the region.

The clubhouse is operational nearly year-round with dining service available Tuesday through Sunday with limited service on shoulder seasons. Members can enjoy family and adult dining areas in the clubhouse with the option of dining on the deck overlooking the golf course in the warmer months. There is ample function space to accommodate larger events in addition to an outdoor patio. With 603 members, the club grosses \$5.1 million annually of which \$1.4 million is generated through food and beverage sales. There are more than 100 employees in the height of season. The Club employs a full-time Golf Professional, Course Superintendent, Food & Beverage Manager and an Executive Chef.

About the Position

The Club is looking for a best in class proven manager and leader who will lead the club to ensure that the goals and objectives set by the Board are met specifically as they relate to meeting and exceeding Members' expectations, fiscal management, team development and upholding the Club culture, reputation, and Member quality standards. The Manager will provide visionary leadership to the Club staff, provide performance summaries to the Board on a quarterly basis, participate in Board of Governors meetings, participate in Standing Committee meetings as needed and execute the strategic plans. The Manager will be visible and engaging with the Members during peak Member usage times. The Manager will provide outstanding leadership to a highly regarded team and will be the face of our Club, provide thoughtful guidance, visible support and foster a collaborative environment.

The General Manager will report to the President and Board. The General Manager will administer the club's policies as defined by its Board of Governors. Develops operating policies and procedures and directs the work of all department managers. Implements and monitors the budget, monitors the quality of the club's products and services, supporting membership recruitment efforts, ensures maximum member and guest satisfaction and secures and protects the club's assets, including facilities and equipment. The Board will expect the GM to be very engaged with the operation to truly understand how to prioritize projects and help the Board drive strategy.

About the Ideal Candidate

The ideal candidate will be a passionate, accessible, creative and dynamic individual. The strong senior management team will continue to thrive with a leader that is equally committed, demonstrates a strong work ethic and fosters an empowering team environment. Experience and passion for leading excellent food and beverage operations and shaping creative social and event programming is critical as is creating appropriate and genuine member relationships to continue to deliver the highly personalized service the membership is accustomed to. The ideal candidate will be able to balance managing expenses and delivering a premier member experience and will also be a skilled communicator both to staff and membership alike.

The ideal candidate will have a minimum of six years of progressively increasing responsibility in private club management positions at a Club of relatively similar scale, amenities, and culture. He/she will have a professional career record of achievement and relative employment stability with strong financial and business operations experience.

The next General Manager will have experience overseeing capital improvements and will be an active and effective leader who can successfully enhance a Club's standing with members. He/she should be a dynamic, committed, and transparent leader who has strong organizational, interpersonal, and administrative skills and excellent communication skills.

A college graduate with a bachelor's degree in Business Administration, Hospitality Management, or equivalent is preferred as well as professional certifications (CCM, CCE) or similar professional development achievements.

Compensation

Salary is open and commensurate with qualifications and experience. The Club will offer a competitive compensation plan, along with standard benefits including CMAA package, health benefits and 401k plan with match.

How to Apply

Interested applicants are invited to submit resumes and salary requirements, with cover letters articulating why they are interested in the position and why they believe they are a good fit for Walpole Country Club, as well as their salary requirements to Sean Sweeney, President, Walpole Country Club, 233 Baker St., Walpole, MA 02081 or via email to president@walpolecc.com